

JNHC lift Outdoor wheelchair lift distributors in Canada policy.

JNHC Lift is committed to establishing a mutually beneficial partnership with dealers across Canada to expand the availability of our **Outdoor Wheelchair Lifts**. This policy outlines the terms and benefits designed to support dealers while ensuring that end-users receive high-quality, reliable products and excellent service.

Benefits for Dealers

1. Competitive Dealer Pricing

- **Wholesale Discounts:** Dealers enjoy competitive wholesale pricing, providing significant profit margins.
- **Volume-Based Incentives:** Additional discounts for bulk orders, encouraging higher sales and rewarding dealer loyalty.

2. Exclusive Market Opportunities

- **Territorial Exclusivity:** Dealers can secure exclusive rights to distribute JNHC products within specific regions, minimizing competition.
- **Market Support:** Access to marketing materials, including brochures, technical documents, and digital assets, to enhance brand visibility.

3. Comprehensive Training and Support

- **Product Training:** Hands-on training sessions to ensure dealers and their staff are well-versed in product features, installation processes, and troubleshooting.
- **Technical Support:** 24/7 access to a dedicated technical support team to assist with complex installations and customer inquiries.

4. High-Quality Products

- **Durable and Compliant:** All outdoor wheelchair lifts meet Canadian safety and accessibility standards, ensuring customer satisfaction and regulatory compliance.
- **Customizable Solutions:** Dealers can offer customers tailored solutions, such as custom platform sizes and additional safety features.

5. Marketing and Advertising Assistance

- **Co-Branded Marketing Campaigns:** Dealers can participate in JNHC's co-branded campaigns to increase local visibility.
- **Lead Generation:** Access to inquiries and leads generated through JNHC's global marketing channels.

6. Warranty and After-Sales Support

- **Comprehensive Warranty:** Standard 12 - 24 months warranty coverage, with options for extended warranties.
- **Spare Parts Supply:** Guaranteed availability of spare parts for up to 10 years.

Responsibilities of Dealers

1. Sales and Marketing

- Promote JNHC outdoor wheelchair lifts in designated territories.
- Maintain an up-to-date showroom or product demonstration setup to showcase JNHC lifts.

2. Customer Service

- Provide pre-sales consultations and post-sales support to ensure customer satisfaction.
- Handle basic troubleshooting and coordinate with JNHC for more complex issues.

3. Compliance

- Adhere to Canadian safety and regulatory standards for accessibility equipment.
- Ensure installations meet local building codes.

4. Reporting

- Submit regular sales and inventory reports to JNHC for better forecasting and support planning.
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JNHC' s Commitment to Dealers

1. **Timely Delivery:** JNHC guarantees efficient production timelines and streamlined logistics to ensure on-time delivery.
 2. **Custom Solutions:** Tailored products to meet specific market demands in Canada, such as weather-resistant features for harsh climates.
 3. **Marketing Collaboration:** Collaborative efforts to increase market penetration, including joint events and promotions.
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Dealer Onboarding Process

1. **Application Submission:**
 - Dealers submit an application detailing their market expertise, sales strategy, and target territories.
 2. **Agreement Finalization:**
 - Both parties sign a distribution agreement outlining terms, territories, and responsibilities.
 3. **Training and Setup:**
 - JNHC provides initial training and supplies marketing materials to prepare the dealer for product sales.
 4. **Ongoing Support:**
 - Regular check-ins and performance reviews to ensure mutual growth.
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Why Partner with JNHC Lift?

- **High-Quality Products:** Our outdoor wheelchair lifts are renowned for their durability, safety, and compliance with Canadian standards.

- **Customer-Centric Approach:** JNHC is dedicated to creating solutions that enhance accessibility and independence.
 - **Long-Term Growth:** With a rapidly growing market for accessibility solutions, dealers can expect consistent demand and business opportunities.
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Contact Us

To become a JNHC Lift dealer in Canada or for more information, please contact us at:

- **Email:** admin@jnhclift.com
- **Phone:** +86- 15628811021
- **Website:** www.jnhclift.com

We look forward to partnering with you to make accessibility solutions more widely available in Canada. Together, we can ensure a better quality of life for individuals with mobility challenges.